

NEW YORK
February 7, 2012



HELLENIC-AMERICAN / NORWEGIAN-AMERICAN CHAMBERS OF COMMERCE

18th Annual Joint Shipping Conference

Boom, Bust, the Aftermath of Bankruptcy and the Future

TUESDAY, FEBRUARY 7, 2012 • THE WALDORF-ASTORIA STARLIGHT ROOF • 301 PARK AVENUE, NEW YORK CITY

Conference Chairmen

BRIAN DEVINE ~ Partner,
Blank Rome LLP

NIKOLAI NACHAMKIN ~ Senior Vice President,
DNB Bank ASA Americas

9:00 AM ■ **OPENING REMARKS**
NIKOLAI NACHAMKIN

9:10 AM ■ **MACRO SHIPPING
AND ECONOMIC OVERVIEW**

JEFFREY LANDSBERG,
President, Commodore Research &
Consultancy

9:40 AM ■ **FOTIS GIANNAKOULIS**,
Vice President, Morgan Stanley

10:10 AM ■ **AN OVERVIEW OF CHAPTER 7, 11, AND 15;
DOES CHAPTER 11 WORK FOR SHIPPING
COMPANIES?**

PAUL LEAND, CEO,
AMA Capital Partners

10:45 AM ■ **COFFEE AND NETWORKING**
Sponsored by DNB Bank ASA New York Branch

11:15 AM ■ **THE MANY PERSPECTIVES OF A SHIPPING
COMPANY RESTRUCTURING**
Moderator: **LARRY RUTKOWSKI**
Partner, Seward & Kissel

HUGH BAKER, Managing Director,
Evercore Partners
ANDRIAN DACY, Managing Director,
JP Morgan Asset Management
ELLIOTT ETHERIDGE, Managing Director,
Dahlman Rose
GAVIN KAGAN, Director,
Houlihan Lokey
ANGELOS PAPOULIAS, Partner,
Investment and Finance Ltd

Luncheon ~ The Empire Room
Sponsored by: Clay Maitland

Speaker: **Joe Pyne**, CEO, Kirby Corporation

1:45 PM ■ **NEW FRONTIERS / NEW OPPORTUNITIES:
THE FUTURE DESIGN OF SHIPS**
Moderator: **CHARLES ANDERSON**
President, SKULD North America

TOM KEENAN, Exec. Vice President, Liberty Maritime
CLAY MAITLAND, Managing Partner, IRI
KENNETH VAREIDE, Director of Operations
North America, Det Norske Veritas

2:30 PM ■ **WHO ARE TODAY'S PROVIDERS OF CAPITAL**
Moderator: **ROBERT BUGBEE**
President, Scorpio Tankers Inc.

SEAN DURKIN, Partner, Northern Shipping Funds
JAE KWON, Managing Director,
DNB Markets, Inc.
DAGFINN LUNDE, Board Member & Head of
Shipping, DVB Bank
HAMISH NORTON, Managing Director, Jefferies

3:30 PM ■ **COFFEE AND NETWORKING**
Sponsored by Seward & Kissel

4:00 PM ■ **THE SHIPOWNERS' POINT OF VIEW – IS IT
ONLY ABOUT SURVIVAL? IF NOT, WHAT TYPE
OF ACQUISITIONS CAN BE MADE IN THIS
MARKET?**
Moderator: **ROBERT PIEROT**
Director & Principal, Jacq. Pierot Jr. & Sons, Inc.

ROBERT BUGBEE, President, Scorpio Tankers, Inc.
ANTHONY GURNEE, CEO, Ardmore Shipping Ltd
PAUL LEAND, CEO, AMA Capital Partners
PHILIP SHAPIRO, President & CEO, Liberty Maritime

5:00 PM ■ **CLOSING REMARKS**
BRIAN DEVINE

Registration & Continental Breakfast at 08:15 ~ Starlight Roof sponsored by Navios Group
Conference conclusion at 17:00, followed by a Networking Cocktail Reception sponsored by Blank Rome LLP and Jacq. Pierot, Jr. & Sons, Inc.

PAGE DOWN FOR SPONSORS, CONFERENCE FEES AND REGISTRATION DETAILS

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A special recognition of the following for their generosity:

Luncheon sponsored by Clay Maitland

Continental breakfast sponsored by Navios

AM coffee break sponsored by DNB Bank ASA New York Branch

PM coffee break sponsored by Seward & Kissel

Cocktail Reception sponsored by Blank Rome LLP and Jacq. Pierot Jr. & Sons, Inc.





HELLENIC-AMERICAN CHAMBER OF COMMERCE • NORWEGIAN-AMERICAN CHAMBER OF COMMERCE

18th Annual Joint Shipping Conference • Tuesday, February 7, 2012

The Waldorf-Astoria, Starlight Roof, 301 Park Avenue, New York

**Print form for
MAIL / FAX
REGISTRATION**

BY MAIL Norwegian-American Chamber of Commerce, Inc.
655 Third Avenue, Suite 1810, New York NY 10017

BY FAX NACC 212 885 9710

E-MAIL shipping@ntcnv.org

TELEPHONE NACC 212 885 9737 HACC 212 629 6380

CONFERENCE FEES: HACC/NACC members: \$695 per person; additional delegates from member firm: \$655 per person. Non-Members: \$775 per person.

CONFERENCE SPONSORSHIP is available at \$1,950. This includes participation for two delegates and prominent recognition in the printed program.

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Please note : No refund on cancellations received after Noon on February 3.